

Internship in the IBM Global Business Services as Junior Consultant

Think you know a better way of doing things? “International Business Machines” may not say it all, but IBM does a lot. We’re still leading the world with best-in-class technology, but we’re the world’s largest business consultancy too. With operations in 160 countries across 17 industries, you will make a real impact—by solving complex business issues for the world’s leading clients, and by giving them an advantage in the market.

Job description

- Contribute and offer support to the team in sales activities
- Support the team to implement the growth strategy successfully

- Contribute to delivering the revenue target of your industry/service/ISV: timely and effectively deliver client deliverables, achievement of client satisfaction targets
- Being involved in the building of a quality and sustainable client relationships
- Contribute to strong teamwork and execution in delivery between GBS and other IBM Line of Business
- Support the use of Global Resources and global delivery content in project delivery

You will need to show us that you’ve got...

- Ability to thrive in an intense team atmosphere, while making individual contributions
- Demonstrated analytical, research and independent thinking skills.
- Ability to handle multiple tasks concurrently and meet deadlines
- Teaming and collaboration skills with a ability to translate open assignments into clear deliverables
- Excellent written and oral communication with active listening skills
- Self-driven and able to work collaboratively in small teams

And we require:

- Pre-University qualification
- English: Fluent

Why join us?

Here’s a few good reasons why:

- Interaction with IBM thought leaders to gain insight into industry and businesses ranging from large enterprises to start-up companies
- Exceptional on-the-job training
- Potential full-time career opportunities
- Ongoing learning and development opportunities
- Supportive work environment

Start showing us what you can do!

To apply for this internship, follow these easy steps:

1. Visit our website (www.ibm.com/start/ro), select 'Search and apply for a job' to be taken to our Applicant Tracking System
2. In the Quick Search view, enter the code of the position (**GBS-0236851**) in the Keyword search field
3. Scroll down to the bottom of the page and click on the 'Search' button.
4. Fill in all the required details and submit your application.



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